



The 22nd Beijing Essen Welding & Cutting Fair (BEW2017)

Post-Show Report

June27-30, 2017

Sponsors:

Chinese Mechanical Engineering Society (CMES)

CMES Welding Institution

China Welding Association (CWA)

Welding Equipment Committee of CWA

German Welding Society (DVS)

Messe Essen GmbH

Co-Sponsors:

American Welding Society

Japan Welding Engineering Society (JWES)

Korean Welding Industry Cooperative (KWIC)

Key Statistics:

Exhibitors: 977

——from 29 countries & regions

——incl. 167 international exhibitors (17% of total exhibitors)

Exhibition Halls: Hall N1-N5, E6-E7

Gross Exhibition Area: 84,700 square meters

Net Exhibition Area: 41,991 square meters

Overseas Exhibition Area: 8,895 square meters

Attendance: 25,208 visitors

——from 42 countries & regions

——of which 883 are from overseas

◆ Beijing Essen Welding & Cutting Fair (BEW) is sponsored by Chinese Mechanical Engineering Society (CMES), CMES Welding Institution, China Welding Association (CWA), Welding Equipment Committee of CWA, German Welding Society (DVS) and Messe Essen GmbH.

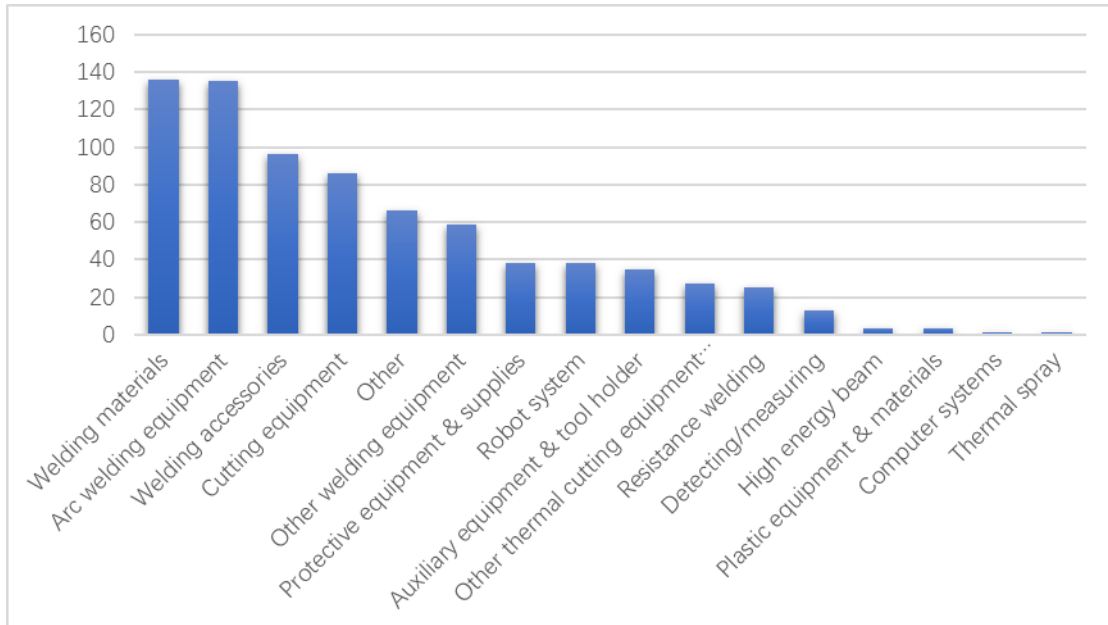
◆ The 22nd Beijing Essen Welding & Cutting Fair, held on June 27-30, 2017, appeared a new atmosphere while maintaining stable development. The exhibitors felt positively about effective expansion of business relationships through BEW2017. The visitors were satisfied with the information collected and obtained the best procurement solution.

◆ The simultaneous activities include more than 20 forums, work meetings, conferences and technical seminars and Products Release. Besides, the IFWT2017 Digital Facility, Intellectual Process and Welding World, China Welding Forum 2017 - High Efficient Welding Technology and Application(CWF2017) hosted by China Welding Association, and other welding related organizations were also held during the same period.

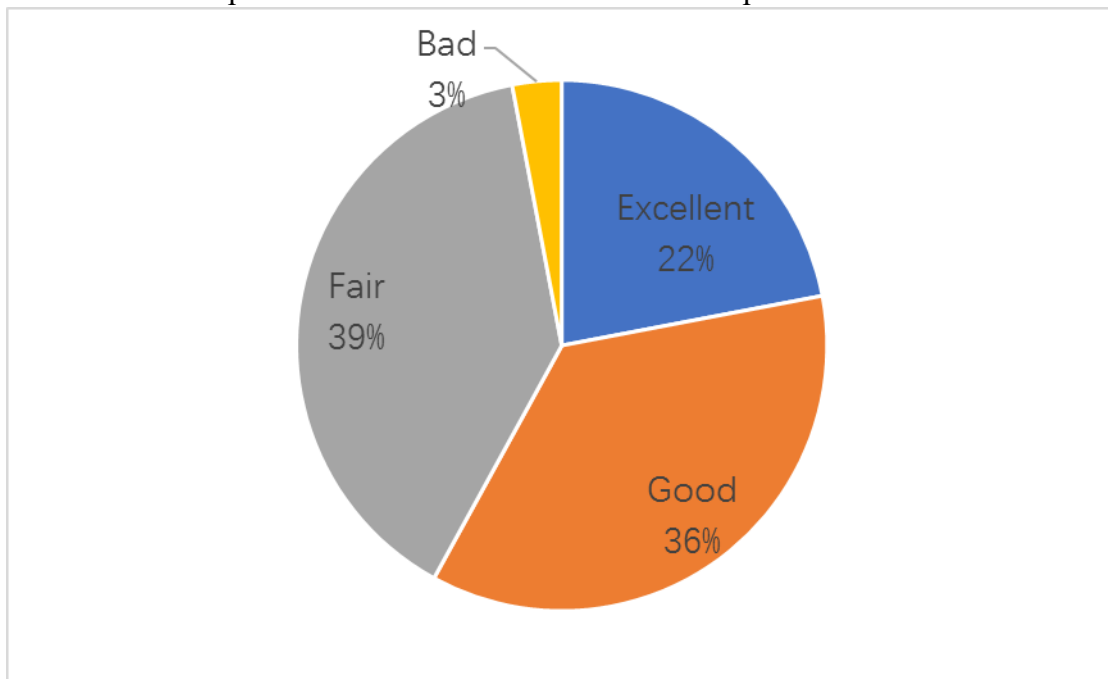
1. Exhibitors

977 exhibitors from 29 countries and regions, including Australia, Austria, Belgium, Canada, Czech, Denmark, Dutch, Finland, France, Germany, Hongkong, Italy, Japan, Korea, Malaysia, Norway, Portugal, Russia, Samoa, Singapore, Spain, Sweden, Switzerland, Taiwan, Thailand, UK, USA, Vietnam of which 810 are Chinese enterprises, 167 are international enterprises.

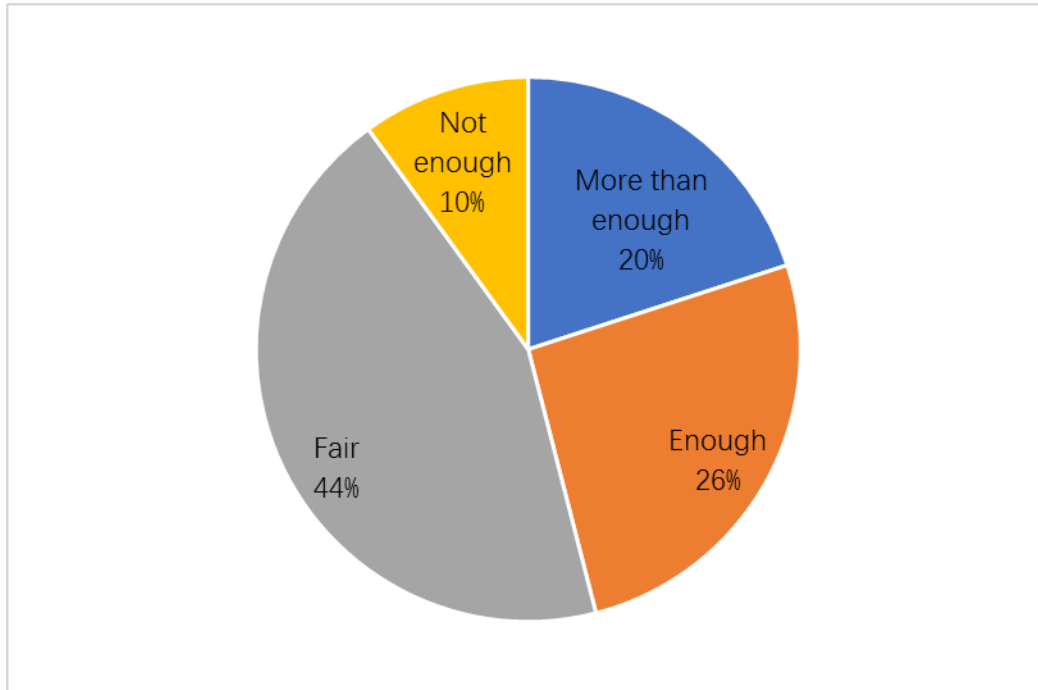
1.1 Breakdown of Exhibitors by Products Categories



1.2 Exhibitor's Opinion about how the visitors fit their expectation

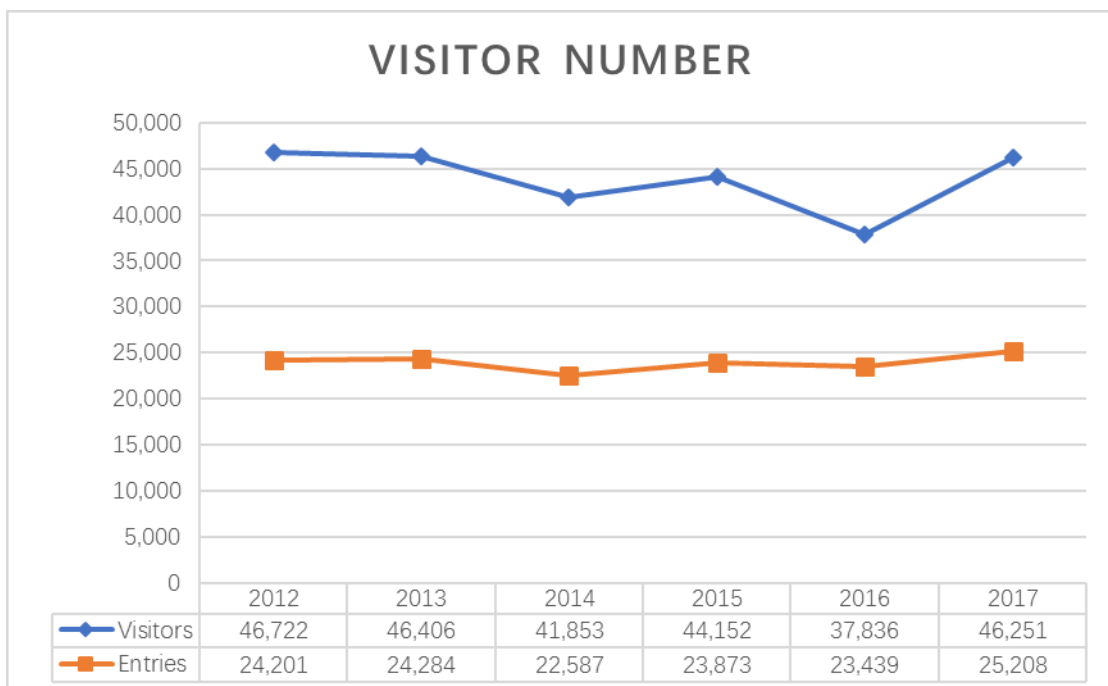


1.3 Exhibitor's Opinion about the Quantity of Visitors

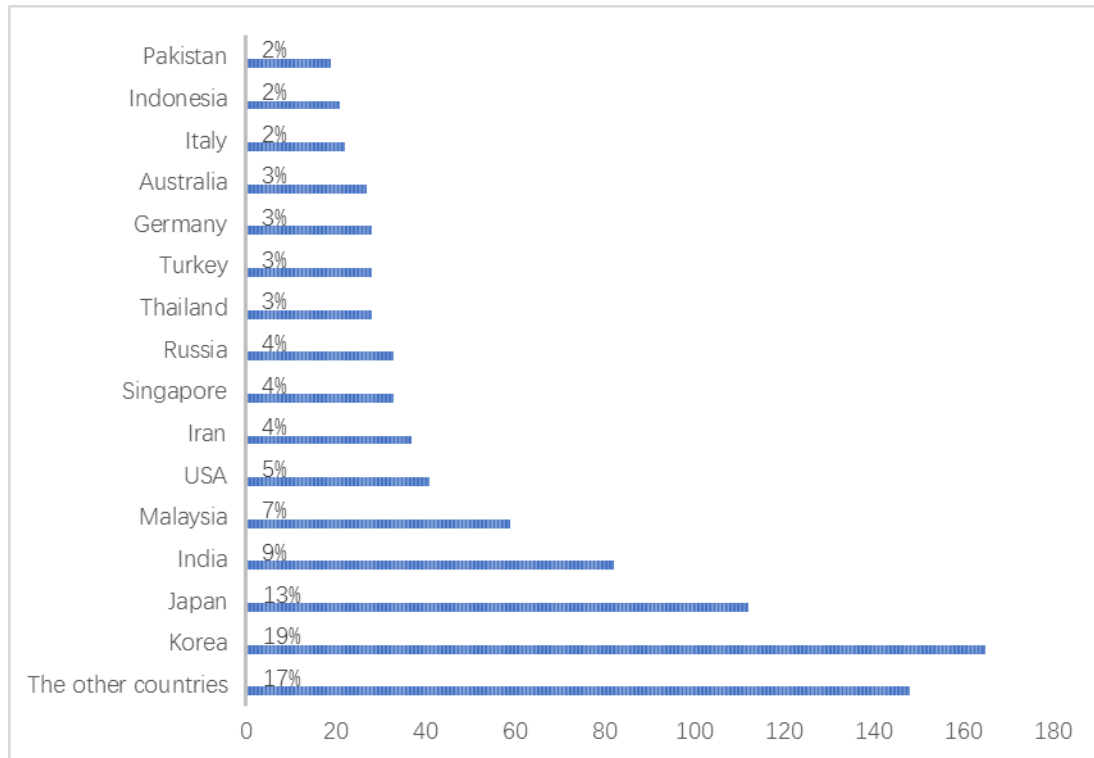


2. Visitors

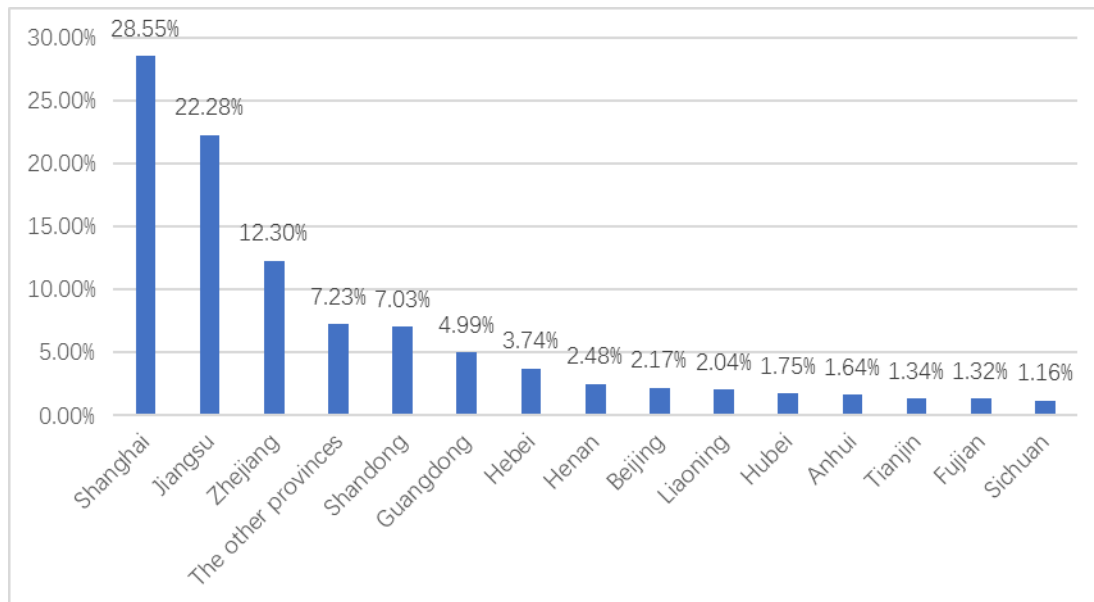
The four-day exhibition attracted **25,208** visitors with **46,251** entries, and about **20.06%** visitors visited more than one time during the exhibition time (most of these visitors have a clear purpose of purchase or investigation).



2.2 The visitors come from 42 countries and regions. The Chinese Visitors come from 34 Chinese provinces.

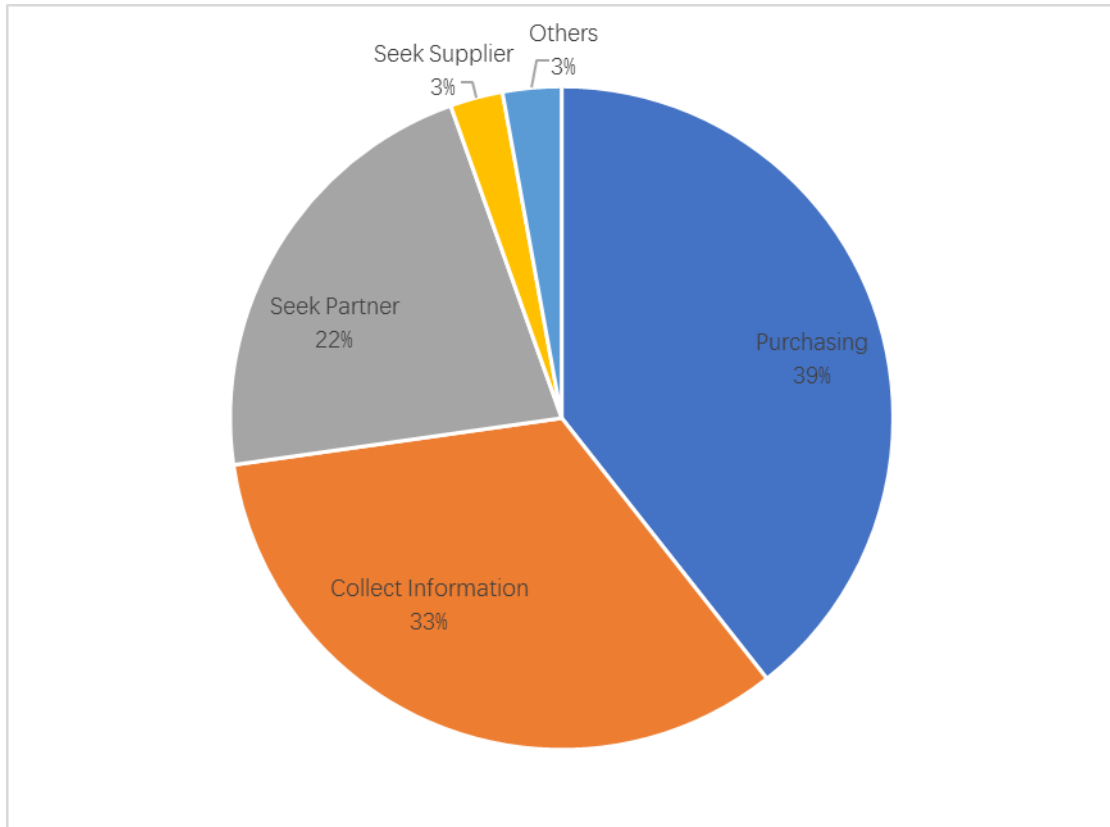


Countries and regions

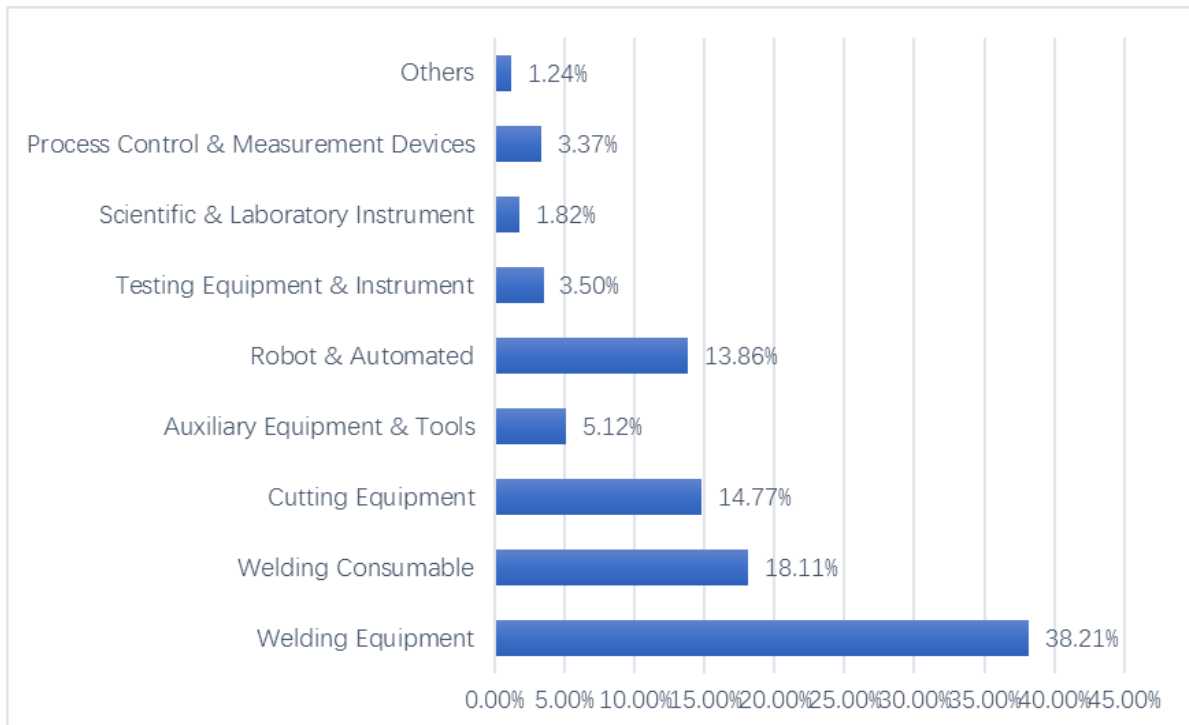


Provinces

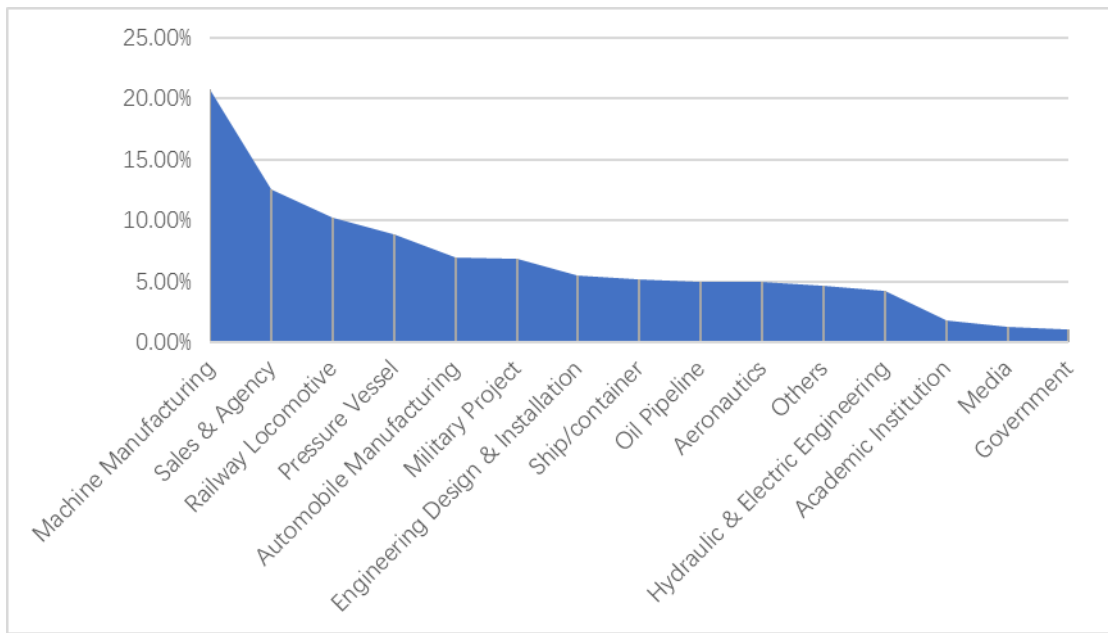
2.3 What do the visitors come to BEW2017 for?



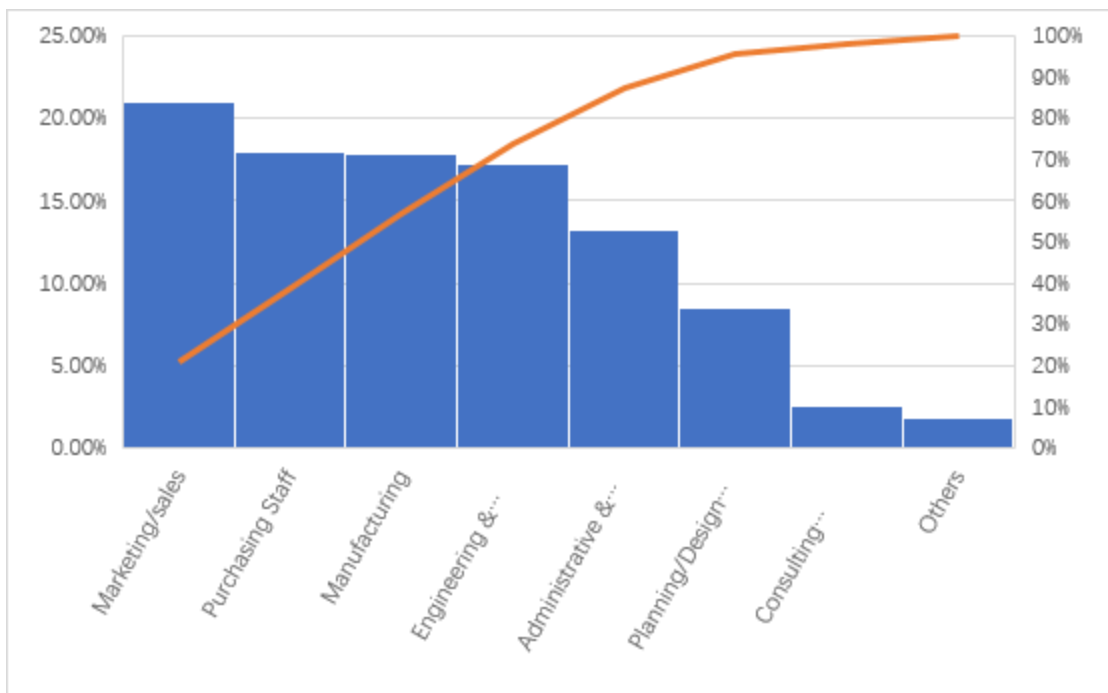
2.4 What products are visitors interested



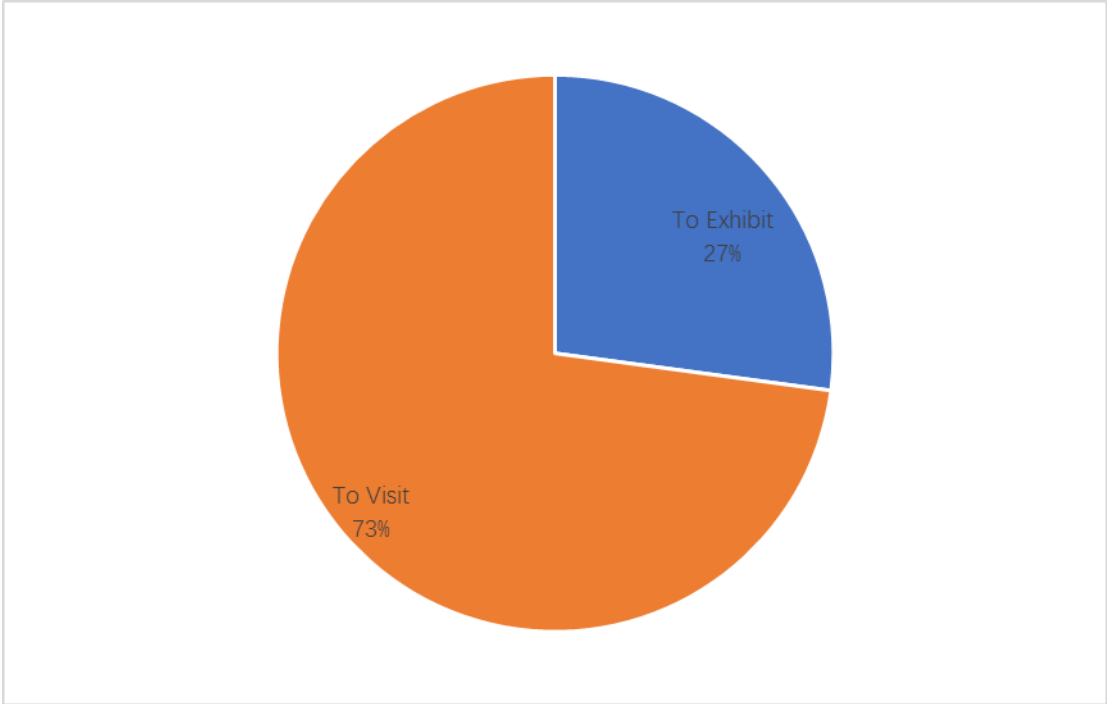
2.5 Classify Visitor by Industrial Sectors



2.6 Visitor's Main Job Function



2.7 Visitor's Intention for the Next Fair



Conferences, Forums & Meetings

Activities	Date
IFWT2017 Digital Facility, Intellectual Process and Welding World	June 26, 2017
China Welding Forum 2017 - High Efficient Welding Technology and Application(CWF2017)	June 24-26, 2017
Welding Patents & Achievements Display	June 27-30, 2017

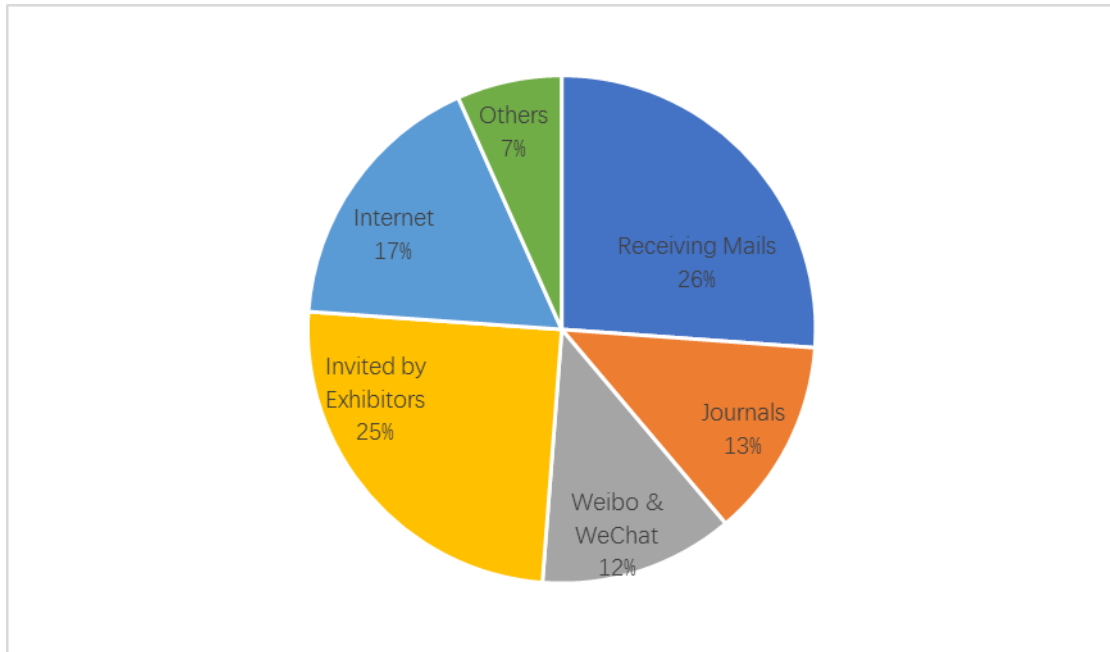
Technical Seminars

Date & Time	Company	Title	Speaker	Room
June 27 13:00-14:00	Thermal Dynamics Plasma Cutting Automation	Cost Factors in Automated Plasma Cutting	Dirk Ott VP of Plasma Automation	N4-M45
June 27 13:00-14:00	ESAB Welding & Cutting Products	ESAB Advanced Engineering Automation Solution - HLAW - FSW	Steven Zhu Sales Leader of Capital Goods	N5-M48
June 27 14:00-15:00	ESAB Welding & Cutting Products	High-productive Membrane Wall Welding Technology	Jack Gu Director of Segment Sales China	N5-M48
June 27 15:00-16:00	ESAB Welding & Cutting Products	ESAB High-productive Filler Metal Solution to Automotive Manufacturing Industry	Leo Liu Sales Leader - China Consumables	N5-M48
June 28 10:00-11:00	ESAB Welding & Cutting Products	Arcair SLICE - Your All-purpose Tool for Fast Entry and Rescue. Quickly Cuts Through!	Jeff Henderson Global Arcair Product Manager	N5-M48

June 28 10:00-11:30	Zhuhai Cowin Welding Equipment & Consumables Co., Ltd.	Equipment and New Technology Development of Fully Automated Pipeline Welding	Mr. Jin Haicheng Pipeline Research Institute of CNPC, Deputy Director of Welding Institute Michael Eberhard Sales Manager of Perfect Welding in East Asia FRONIUS International GmbH	N2-M42
June 28 11:00-12:00	ESAB Welding & Cutting Products	STOODY Filler Metal - The Best Choice of Extreme Abrasion Resistance for Oil and Mining Industries	Wukun STOODY Technical Application Engineer	N5-M48
June 28 13:00-14:00	ESAB Welding & Cutting Products	The Research and Application of ESAB Rotating Arc Transfer (SAT) Technology	Dennis Liu Sales Leader - China Welding Equipment	N5-M48
June 28 13:00-14:30	Wuxi Hualian Science & Technology Group Co., Ltd.	1. Efficient Intelligent Technology for the Structural Welding Field 2. The Design & Application for the Intelligent Welding Workshop 3. IGM Cases for the Intelligent Welding Workshop	Ren Le Chief Engineer Yang Nianji Technical Director Huang Junyi Deputy Technical Director	N5-M47
June 28 13:00-14:30	Zhuhai Cowin Welding Equipment & Consumables Co., Ltd.	Fronius TPS/i Intelligent Welding Machine, Perfect Solution of Robot Aluminum Welding System	Mr. Yang Xiu Rong Vice General Manager Cowin Welding Company	N2-M42
June 28 14:00-15:00	ESAB Welding & Cutting Products	ESAB Pipeweld Orbiter -The Most Valuable and Cost-efficient Solution to Oil & Gas Pipeline Contractor	Allen Su Segment Sales Manager China	N5-M48
June 28 15:00-16:00	ESAB Welding & Cutting Products	VBA Technology and Its Application	Ronnie Wang Sales Manager China Cutting Automation	N5-M48

<p>June 29 10:00-11:30</p>	<p>Zhuhai Cowin Welding Equipment & Consumables Co., Ltd.</p>	<p>Manufacturing of Nickelbase -Overlays: Comparison of Various Welding Technologies under Consideration of Clad Properties</p>	<p>Mr. Philip Song Representative of China International Nickel Association</p> <p>Ken Zhang Ph.D. Commercial & Technology Manager Special Metals Welding Products Company</p> <p>Michael Eberhard Sales Manager of Perfect Welding in East Asia FRONIUS International GmbH</p>	<p>N2-M42</p>
<p>June 29 12:00-17:00</p>	<p>American Welding Society (AWS)</p>	<ol style="list-style-type: none"> 1. Introductions of AWS Staff, Certification Agents 2. Section Activity and Mentoring 3. Factors affecting business relations between USA & China 4. International Approaches to the Qualifications of Welding Inspection Personnel 	<p>Jeff Kamenz Corporate Director - International AWS</p> <p>John Bray President AWS</p> <p>Kenneth Jarrett President American Chamber of Commerce in Shanghai</p> <p>Jeff Hufsey International Consultant AWS</p>	<p>E7-M38</p>

5. Promotion of BEW2017



The following list includes the media/trade fairs that promoted BEW2017.

Designated Media
MW Metal Forming
Supporting Magazines
《Aerospace Manufacturing and Design China》
《AI-CHINA》
《Automotive Manufacturing & Design for China》
《China Ship Survey》
《Electric Welding Machine》
《Fabricating》
《Industrial Laser Solutions China》
《International Metalworking News for China》

《International SheetMetal Review》
《Modern automobile industry 》
《Modern metal processing 》
《Welding Technology》
China International Petroleum & Petrochemical Technology and Equipment Exhibition (CIPPE)
duanxie.cn
Expoforum-SVARKA/WELDING
Mactech Egypt-The 17th International Exhibition
MM XIANDAIZHIZAO
The Japan International Welding Show 2018
toweld123
W21.CN
www.2025china.cn
www.chinaforge.org.cn
www.mycimt.com
www.qctester.com
www.toweld.com
www.tradeindia.com
www.weldchina.com